

Carat is the world's leading independent media planning & buying specialist and the market leader in digital and non-traditional media solutions.

Owned by global media group Dentsu Aegis Media, the Carat network is more than 5,000 people in 70 countries worldwide.

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Dentsu media iProspect.

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We are searching for a: Media Consultant (m/f)

Your key responsibilities:

Media Planning and Execution:

- Best-in-class media planning and buying, including innovative thinking and flawless execution
- Demonstrate a high degree of agility in a fast-paced environment
- Demonstrate ability to utilize resources to help guide client's marketing goals in their respective markets (syndicated, proprietary, analyst data)
- Understand and adopt new techniques and technologies that are relevant for clients' media strategies
- Provide and discuss industry information on media, markets and related dynamics
- Maintain relationships with media community; develop vendor relationships
- In combination with our trading team, provide stewardship of all media placements

Your key skills:

Client & Internal Relationships:

- Build and maintain trusting, collaborative relationships with clients at appropriate levels
- Be seen by clients as an expert in media as well as in the entertainment
- Manage day-to-day expectations of clients and deliverables under extremely tight timelines
- Accurately represent the client's point of view when reviewing work, leverage this perspective when providing feedback to team and presenting to client
- Work collaboratively with other team members in a full-service environment

Communications Skills

- Express oneself clearly and concisely in oral communications
- Aid in the development of client presentations that are clear, compelling and persuasive
- Adapt communication style to relevant audience
- Present with clarity, passion and enthusiasm

Your experience and required knowledge:

- 2 -3 + years of media planning and buying experience in an international media agency
- 360 planning experience
- Understanding of key research sources
- Knowledge of current trends and innovations in media
- Experience in client budget management

Contact e-mail: croatia@carat.com